

4451 Woodgate Drive, Suite 100 Janesville, WI 53546

Office: 608.755.4854 Fax: 608.755.4843

### A word from your President By Jerry Morse

It's August already! County Fairs are happening, kids will be preparing for school, and Football reappears. The good news is that life is more normal this year than last. However, Covid has not disappeared and appears on the rise. If you have not been vaccinated, please consider doing so.

As we all know, prices keep going up, sales are brisk and the lack of inventory continues. It has been totally frustrating for buyers, especially those who do not have the financial resources to compete with other buyers in multiple offer situations.

This market is taking its toll on REALTORS® also. Many of us have spent days and months working with buyers' spending money on gas, showing properties that are not normally in our market territory only to have our buyers lose out in a bidding war. REALTOR® Magazine recently had an article about coping with the low inventory. I remember one agent talking about 4700 agents in their marketplace and having only 700 homes available. That's 1 home per 6.7 agents! We are facing the same type of conditions. Fortunately, our inventory has improved slightly from 88 homes available in Rock County at the end of March to 135 at the end of June.

So, my advice to all of you is, take a break and refresh by attending our two fun events this month: the RPAC event at the new ballpark in Beloit on August  $25^{th}$ , and the Golf Outing on the  $19^{th}$ .

Happy Summer!





# Jerry

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#### **EXECUTIVE COMMITTEE**

#### **PRESIDENT**

Jerry Morse 754-5300

morserealestate@hotmail.com

#### PRESIDENT-ELECT

Connor Fox 756-4196| connorfox@c21affiliated.com

#### **TREASURER**

Neil Kerwin 365-7791 | neilkerwin13@gmail.com

#### **SECRETARY**

Tammy Cherry 754-2121 | tcherry@shorewest.com

#### LOCAL DIRECTORS

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> Macy Walter 754-2121 macywalter@shorewest.com

Chris Collins | 1-year term 243-5000 | chris.collins@summitcreditunion.com

#### **ROCK-GREEN STAFF**

Vicky Kreyer | Association Executive 608-755-4854 Vicky@rockgreenrealtors.org

Sue Cook | MLS/Membership Administrator 608-755-4841 Sue@RockGreenRealtors.org

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Editor of The Real Scene Vicky Kreyer, Association Executive Co-Editor Sue Cook, MLS/Membership Administrator

#### **ASSOCIATION NEWS**





#### A Note from your Association Executive:

August, wow we are nearing the end of summer and soon the kids will be going back to school. The weather will be changing and we are hopeful that Real Estate will change too.

Everyone please be safe out there, now that the Covid 19 Delta Variant is all around us.

We still have room for more reservations for the Golf Outing which is on August 19 and the RPAC event at the New Beloit Stadium on August 25. Both registrations are in this newsletter for your convenience. There is also a registration form for this year's Installation program being held at the lovely Rotary Gardens on September 24.

We are trying to come up with more Community Activities so, if you have any suggestions, Please call me and let me know. We need to show the Area Communities that we live in that We Care... Because That's Who we "R"

Your Association is looking for members who will step up and help fundraising efforts to complete our obligation for the AriseNow Project. If you like to do fundraising or have ideas on what we can do as an Association to raise funds for our

pledge, please give let us know you are be a small task collect the amount obligation. I creative folks in our take a little time out schedules to help



us a call or email to interested. This will force just until we needed to fulfil our know we have some Membership, please of vour busv out your Association

and maybe even have a little fun! Call 755-4854 | E-mail vicky@rockgreenrealtors.org Thank You!

#### **IMPORTANT NUMBERS**

Association AE Office (608) 755-4854 MLS/Membership Office (608) 755-4841 Association FAX # (608) 755-4843 e-mail Vicky@RockGreenRealtors.org Web Site www.rockgreenrealtors.org WRA (General #) (608) 241-2047 WRA Members Only 1-800-279-1972 Members Only Legal Hotline 1-800-799-4468 Legal Hotline (608) 242-2296

> **General Office Hours----**Monday-Thursday | 8:30 a.m. - 5 p.m. Friday | 8:30 a.m. - 12:30 p.m.

#### **ANNOUNCEMENTS**

#### ROCK-GREEN REALTORS® ASSOCIATION 2020-2021 ASSOCIATION COMMITTEE LIST

#### **BUDGET/FINANCE**

Jerry Morse, Co-Chair Blair Winn, Co-Chair Neil Kerwin Colleen Nelson Connor Fox

#### **BYLAWS**

Blair Winn, Co-Chair Jeff Zuelke, Co-Chair

#### **DINNER DANCE**

Diana Stoehr, Chair Connor Fox, Co-Chair Rebecca Bittner Val Eagan Renae Henry Heidi Krenz-Buchanan Colleen Nelson Paul Schieldt Sherri Shaw Wade Williams Vicky Kreyer

#### **EQUAL OPPORTUNITY**

Colleen Nelson, Chr.

#### **GOLF OUTING**

Gary Getchel, Co-Chair Al Herbst, Co-Chair Paula Carlson Deb DeWitt Devin Elliott Kaye Fulton Jeff Myers Danielle Schmitz Vicky Kreyer

#### GOVERNMENT AFFAIRS/RPAC

Mary Gilbank-Peterson, Chair Kelly Falk Connor Fox Heidi Krenz-Buchanan Andrea Morse Shelly Tracy Macy Walter Jeff Zuelke

#### **HEALTH & SAFETY FAIR**

Kim Nickols, Chair Kelly Falk Linda Kleinschmidt Patricia Leak Kierra Wilson Lynette Wurth Vicky Kreyer

#### MEMBERSHIP/Education/ Program/Communication

Wade Williams, Membership-Chr Diana Stoehr, Program Chair Kelly Falk Neil Kerwin Andrea Morse Verna Saladino

#### **NOMINATION**

Jerry Morse, Association Chair Colleen Nelson Neil Kerwin Heidi Krenz-Buchanan Verna Saladino, MLS Chair Kelly Falk Erika Penny Wade Williams

#### **PERSONNEL**

Jerry Morse, Board Chair Heidi Krenz-Buchanan Neil Kerwin Colleen Nelson Blair Winn Verna Saladino, MLS Chair

### PROFESSIONAL STANDARDS Wade Williams Chair '13 (T-18)

Mediator (T-)
Paul Schieldt, Mediator '12 (T-18)
Andrea Morse, Griev. Chr '12(T-18)
Ombuds, Verna Saladino 21(T-)
Adam Briggs '12 (T-09)
Julie Budrow '2020 (T-)
Earl Collins '14 (T-18)
Deb DeWitt '14 (T-18)
Carol Esselman "18 (T18)
Kaye Fulton '12 (T-18)
Mary Gilbank '12 (T-18)
Eric Kim '16 (T-14)
Heidi Krenz-Buchanan "20 (T-)
Patricia Leak "20 (T-)
Krista Shortreed '14 (T-13)

#### **ROY/AWARDS LUNCHEON**

Tammy Cherry, Chair Connor Fox, Incoming President Wendy Bumgarner Andrea Morse Colleen Nelson

#### RECRUITMENT

Colleen Nelson, Chair Neil Kerwin Andy Dongarra Valerie Eagan Jerry Morse

#### SUNSHINE

Maryann Warden, Chair Mollie Podwell

#### YOUNG PRO'S TASK FORCE Connor Fox, Chair

Ben DeWitt Deb DeWitt Kelly Falk Kristin Hoff-Filak Neil Kerwin Heidi Krenz-Buchanan Mary Ellen Mackey

#### **STRAT PLAN COMMITTEE**

Jerry Morse, Chair Neil Kerwin Colleen Nelson Paul Schieldt Ben Shult Blair Winn Jeff Zuelke

#### **CORE STANDARDS COMMITTEE**

Jerry Morse – Chair Colleen Nelson Macy Walter Lindsey Chrostowski Wade Williams Diana Stoehr Vicky Kreyer

# **Happy 100<sup>th</sup> Anniversary 1921 - 2021**

Rock-Green REALTORS® Association will be celebrating on October 13<sup>th</sup>. We will have our first Membership Meeting for 2021. WRA Staff will be coming down to give us some great updates and Mike Theo, CEO of The Wisconsin REALTORS® Association will present the Association with a plaque. I hope you all can join us.



#### August 19<sup>th</sup> Rock-Green Annual Golf Outing

Golf at Glen Erin
Dinner at The Celtic House
\$75 for Golf & Dinner | OR
\$55 Golf only | \$20 Dinner only
Get your 4-somes ready and register today
Registration form is in this newsletter

#### RPAC Event | August 25, 2021

Tickets still available, limited quantity \$50 per ticket, food, drinks and game Join us for an evening of Fun! Registration form in this newsletter!







### Save-the-Date

2021-2022 Installation Program September 24 at Rotary Gardens Registration/breakfast 8:30 a.m. Program at 9:00 a.m. – 11:00 a.m. Registration form in this newsletter

We can always use committee help, check out the list and see if there is something interesting for you and contact Vicky at the Association for more information.



HAPPY SUMMER

#### MLS INFORMATION

\*\*\*Listing Input Reminder: Over a year ago, the National Association of Realtors and Realtor MLSs across the country put in place new rules to prohibit the marketing of "pocket listings" not on the MLS.

Now, all listings, being marketed outside an agent's firm, MUST be entered in the MLS within 1 business day of public marketing. This includes marketing done by, or on behalf of the seller.

If marketing has not yet begun, listings must be entered no later than 4 calendar days from the effective date of the listing contract.

Our members have done fairly well adjusting to this new mandate, but there is still some confusion regarding public marketing. Public marketing begins as soon as you do any of the following:

- 1. Place a yard sign
- 2. Distribute information about your new listing to someone outside your own firm
- 3. Post your listing on a public website
- 4. Post your listing on a social media platform (including multi-brokerage listing sharing networks)
- 5. Respond with information about your new listing to an inquiry posted via a public platform -- An example would be responding to an agent looking for upcoming listings via a post on a real estate agent Facebook group.

As soon as you do any of the above, you MUST enter your listing in the MLS within 1 business day.

\*\*\*Don't Do It: The security of clients' properties is a top priority for all of us. Please note that you and your broker may be assessed a fine of \$500 each if you access a keybox without a confirmed appointment. These fines double, and Supra eKEY access may be suspended for a second offense. These penalties are guidelines, and depending on the circumstances have been more severe. In addition, a seller can bring trespass charges against any agent without a confirmed appointment. Double check the address before you access a property. Claiming you accidently opened the keybox for the wrong property has not been a successful defense.

\*\*\*If you are not currently using the Tax Autofill link when adding a listing, you may want to check it out. Clicking on the Tax Autofill link at the top of the Add Listing screen will take you to the Tax Search page. Locate the property you are adding by parcel number, address, or owner name. Select the tax record, and then click on the Autofill link at the top of the screen. Information such as address, owner, school district, acres, assessments and taxes will be automatically imported into the add-listing screen saving you keystrokes. If the listing agent has provided information that is different from what is auto-filled, you can simply overwrite the auto-filled information.

\*\*\*The MLS does not define what is a bedroom. Listing agents should use common sense when calling a room a bedroom. If you are counting a room as a bedroom that is not a typical bedroom (i.e. does not have a closet, is accessible only by going through another room, etc.), please indicate in the remarks what makes it atypical so that showing agents and potential buyers are informed before a showing. A lower level room that does not meet safety guidelines for a bedroom, however, should not be labeled as a bedroom in the MLS. There is a link on Paragon for the bedroom guidelines. MLS rules mandate a photo be included within Paragon showing the egress window for every lower level bedroom.

Thank you, Sue

# **MLS Officers/Directors**

Verna Saladino President Phone: 608-755-5400

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Kelly Falk President Elect Phone: 608-365-1481 Email: kfalk@c21affiliated.com

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Eric Kim, MLS 1-Year Director Phone: 608-884-8468 Email: eric kim1987@yahoo.com

Andrea Morse, MLS 1-Year Director Phone: 608-754-5300 Email: amorse@ymail.com

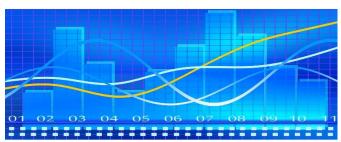
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Anthony Dransfield 1-year Director Phone: 608-158-9779 Email: dransfieldt@firstweber.com



#### **Rock County Housing Statistics**

**Madison, Wis.** —through the first half of 2021, existing home sales rose 8.4% relative to that same period last year, and median prices were up 11.9% over that same period to \$235,000 on continued tight inventory.

June home sales kept pace with sales in June 2020, whereas median prices rose 15.2% to \$257.000 over the 12-month period. While total listings in June were 19.3% below listings from a year earlier, the number of new listings were up 9.6% compared to June 2020.

There were just 3 months of available supply of housing in June, which indicates a strong seller's advantage in the market. This is down 31.8% from the 4.4 months of supply available in June 2020 and well below the six months of supply that signals a balanced home market.

Mary Duff, 2021 Chair of the WRA Board of Directors says, "We were expecting June sales to be flat or even down compared to last year because inventories remain so tight, so these sales figures aren't surprising under the circumstances. Homes continue to move very quickly, and buyers have been aggressive in their bidding. It's common to see multiple offers when a home hits the market with the successful buyer coming in with few if any contingencies and even waiving inspection requirements. We expect these conditions to continue through the summer and into the fall."

Michael Theo, WRA President and CEO tells us, "We had a good start to the year, with sales for the first six months only 2.5% lower than the peak sales for the first two quarters of the year, which took place in 2017. REALTORS® are doing a great job of matching buyers, but the lack of inventory continues to drive prices upward. We're in this pattern of very strong demand and very weak supply, and that's a formula for ongoing affordability issues. Prices are up more than 12% year to date compared to last year, which has caused our housing to be less affordable. Fortunately, low mortgage rates have helped, with the 30-year fixed-rate mortgage below 3% for the second straight month. Still, affordability slipped 9.5% compared to June of last year."

**Rock County Housing Statistics—**The **median price** for June 2021 is \$204,000 and for the month of June in

2020 it was \$185,500 that was an increase of +10.0% and the **Sales** for June 2021 is 223 and June of 2020 was 230 that was a decrease of -3.0%. In June of 2021 there was 2.9 months of **inventory** and in June of 2020 there was 3.4 that was a decrease of -14.7%. Average **days on the market** in June of 2021 was 61 and June of 2020 was 78 that was a decrease of -21.8%.

**Statewide Housing Statistics**—The median price through June 2021 is \$257,000 and through June of 2020 it was \$223,000 that was an increase of +15.2%. The sales through June of 2021 is 8,655 and June of 2020 was 8,659 that was 0.0% change.

All county figures on sales volume and median prices are compiled by WRA and are not seasonally adjusted. Median prices are only computed if the county recorded at least 10 home sales in the quarter. Beginning in 2018, all historical sales volume and median price data from 2015 forward at the county level have been re-benchmarked using the Relitix system that accesses MLS data directly. Data prior to January 2015 is derived from the Techmark system that also accessed MLS data directly.

# Earn the C2EX Endorsement, and You Could Win!

Every two weeks, we'll draw a winner\* from the list of C2EX-Endorsed Wisconsin REALTORS® for a \$100 WRA education gift certificate. That's right: your C2EX Endorsement could lead to professional development training from the WRA, totally free! When your Endorsement is complete through NAR, you'll be automatically entered into the WRA drawing. It's that simple: complete your endorsement, and you're in the drawing.

Why C2EX? Succeeding in real estate — especially in today's aggressive market — involves an elevated level of professionalism and commitment to excellence. And holding the Commitment to Excellence (C2EX) designation from the National Association of REALTORS® can get you there.

C2EX is not a class. It's not a course. It's actually not even a designation. C2EX is an Endorsement that allows you to better cultivate community connections, boost business and position yourself as a powerhouse REALTOR® in your market. Think of C2EX as an elevated version of the REALTOR® title and brand: a C2EX-Endorsed REALTOR® is a REALTOR® who is practicing real estate at the highest professional standard in the industry. Read that again and get goosebumps.

Visit C2EX.realtor to start your excellence journey today.

There is also an Association Challenge starting August 1, 2021 and ending April 30<sup>th</sup> 2022. More information to follow soon.



Wishing all August birthdays the best.

August is here! Events in August are orientation the 12<sup>th</sup>, Golf Outing the 19<sup>th</sup>, full moon the 22<sup>nd</sup>, and the RPAC event 25<sup>th</sup>.

If you have any issues or questions for the MLS Officers/Directors, send in a letter or request to speak to the Board directly, then we can add it to the agenda.

Rock-Green REALTORS® Association is always looking for new members/new offices. New member/office applications can be found online at <a href="https://www.rockgreenrealtors.org">www.rockgreenrealtors.org</a> Forms Library (fees not disclosed online) or call the office, we can fax or email applications if you wish, for new offices, agents, brokers, affiliates and local affiliates. The more the merrier!

#### **New Members:**

Thomas Keefe, Keefe Real Estate Deborah O'Brien, Coldwell Banker Real Estate Group Kylee Jean Burdick, Right Choice Realty Amy Garza, First Weber Inc. Donna Dorsey, Realty Executives Premier

#### **New Offices:**

Keefe Real Estate Coldwell Banker Real Estate Group

#### **Office Name Changes:**

Davemansur.com Real Estate LLC (Janesville) to Mansur Real Estate LLC

Davemansur.com Real Estate LLC (Whitewater) Platner Realty



New Members—Welcome to your local Association, Please make sure to complete the Code of Ethics online portion prior to attending the New Member course. Instructions will be in your New Member Welcome packet. If you have any questions please call us.

"Please make sure you take your orientation class before your six (6) months is up. You signed a paper stating you would take it before the six (6) months was up." Thank you!

> New Member Orientation Schedule for 2021 Aug 12, 2021 November 11, 2021

"Thank you Wade Williams for being our orientation instructor in house and on Zoom, very much appreciated. Thank you to Beth Hanthorn for participating with Wade."

#### RECIPE OF THE MONTH

## FRUIT PIZZA

34 c. flour

½ c. uncooked Cream of Wheat

½ tsp. salt

1/3 c. margarine or butter

4 to 5 T. cold water

#### FILLING:

8 ox. Vanilla-flavored yogurt

1 T. honey

#### TOPPING:

31 sm. melon balls 10 strawberries, washed, hulled & sliced

2 peaches, peeled and sliced Green seedless grapes

Preheat oven to 475°. Combine flour, Cream of Wheat and butter until mixture resembles fine crumbs. Add water, 1 tablespoon at a time, blending with a fork. Roll on lightly-floured board into a 12-inch circle. Place on ungreased pizza pan and flute edges. Prick pastry; bake 8 to 10 minutes. Slide onto a wire rack and cool.

FILLING: Mix Filling and spread on shell.

**TOPPING:** arrange melon balls around outside edge, arrange strawberry slices inside, peach slices inside of the berries and mound grapes in center. You can certainly use different fruit combinations, but this is lovely and delicious.

**NOTE:** Be sure to dip anything, such as bananas or peaches, in lemon juice and drain well before using so they don't darken.

Barb Tapovatz Tried' n True

If you have a recipe you would like to share email: <a href="mailto:sue@rockgreenrealtors.org">sue@rockgreenrealtors.org</a>
Make sure you have copyright permission.







# AUGUST BIRTHDAYS



	12-1
1	Carol Roehl
3	Michael Lunde
	Theresa Streuly
	Randy Walters
5	Sara Luchsinger
8	Jenny Hallett
12	Jeffrey Brink
	Saundra Nehls
	Dixie Kalk
13	Brett Gill
14	Donna Panico
	Allan Brillman
16	Kimberly Vanmatre
17	Gary Loos
19	Kurt Kirchenwitz
20	Walter Bancroft
23	Greg Heinen
24	Charles Stanhope
	K Andreah Briarmoon
25	Jeffrey Frost
26	Harry Devitt
	Holly Barrett
27	Vicky Kreyer
28	Bianca Singer
31	Bob Mack
	Mary Ellen Mackey

Have we missed your Birthday? Please let us know so that we may acknowledge your special day.

### **Appraiser Request:**

With the ongoing COVID pandemic, appraisers are having to rely more on MLS photos for property condition. While the interior photos are generally more than sufficient, it is the exterior photos that we need help with. When possible, please provide photos of all four sides of the exterior along with any exterior amenities. Thank you.

#### DATES TO REMEMBER 7

#### **JULY 2021**

August 11, MLS B.O.D. Meeting, Assoc. 9 A.M.

August 12, New Member Orientation, Assoc. Office 9 A.M.

August 1825, Assoc. B.O.D meeting, Assoc. Office 8:45 A.M.

Agust 19, Golf Outing, Glen Erin (golf) Celtic House (dinner)

August 25, RPAC event at the New Stadium (Beloit)

#### **UPCOMING EVENTS**

Sept. 6, Labor Day, Association Office Closed Sept. 15, Assoc. B.O.D. meeting, Assoc. Office 8:45 A.M.

SEPTEMBER BIRTHDAYS				
Tamara Lund	20	Paul Burkart		
Gloria Singer		Maysie Raine		
Tim Anderson	21	Lettie Mazur		
Kari Reilly	23	Amber Buster		
Erika Penny		Sierra Eichelt		
Paula Carrier	24	Candie Bonson		
Shelly Tomlinson	25	Diane Rosenstiel		
Eric Schmaling	27	Cindy Wright		
Melissa Selvog	28	JR Sheldon		
Gina Hartmann		Rochelle Dix		
Sarah McLean	29	Blair Winn		
Mary Gilbank-Peterson	30	Robert Sarow		
Ronda Richter-Weber				
	Tamara Lund Gloria Singer Tim Anderson Kari Reilly Erika Penny Paula Carrier Shelly Tomlinson Eric Schmaling Melissa Selvog Gina Hartmann Sarah McLean Mary Gilbank-Peterson	Tamara Lund 20 Gloria Singer Tim Anderson 21 Kari Reilly 23 Erika Penny Paula Carrier 24 Shelly Tomlinson 25 Eric Schmaling 27 Melissa Selvog 28 Gina Hartmann Sarah McLean 29 Mary Gilbank-Peterson 30		

Sept. 24, Save the Date - Installation

Recent Zillow Announcement: On July 26, Zillow removed all Wisconsin For Sale by Owner listings from their site. As Zillow is now a broker, they must abide by Wisconsin real estate license law. Wisconsin State Statute 452.136(3), prohibits advertising of a property unless a firm is the listing firm for the property, or the firm or a licensee associated with the firm obtained consent to advertise the property from the listing firm.



2021

# Golf

Outing

Thursday, August 19

# Glen Erin Golf Course

Best Ball-4 Person Scramble Shotgun Start @ 11:00 a.m. Dinner to follow in the "Celtic House" \$75
PER PERSON

**Includes golf & Dinner** 

**Same Low Cost!** 

Grilled Burgers, Brats & Hot Dogs

(Available Prior to Start)

Games & Prizes

(On Course)

For Hole Sponsorship

Contact Al Herbst @ 743-4072 aherbst@johnsonfinancialgroup.com

Golf Only @ 11:00 a.m. ---\$55.00 Dinner Only @ 4:30 p.m. -\$20.00 (Celtic House at Glen Erin)

Registration: 10 a.m. – 11:00 a.m.

# Registration Deadline is August 6, 2021

2021 REGISTRATION FORM

Name	_Golf	_ Dinner
Name	_Golf	_ Dinner
Name	_Golf	_ Dinner
Name	_Golf	_ Dinner

Must be in attendance to win door prizes.

MAKE CHECKS PAYABLE TO: Rock-Green REALTORS®
Association, Inc.

Remit amount for golf & dinners listed on this registration form.

Bring or Mail to: Rock-Green REALTORS® 4451 Woodgate Drive, Suite 100, Janesville, WI 53546

Registrations will not be accepted without all monies accompanying names of registrants.

# AUGUST 25<sup>th</sup> COST: \$50

COST: \$50 PER PERSON

\*INCLUDES:

\*GAME TICKET,

\*USE OF PARTY DECK,

\*BURGERS/BRATS/SODA. Exc.

\*DONATION TO RPAC

# Join us for "Snappy" Hour! AT THE NEW Ballpark



217 Shirland Ave. in Beloit Gates open @ 5:30 p.m. Game @ 6:30 p.m.

# Register today!

- \*Enter your Name and #Tickets you would like to reserve #tickets x \$50=amount due
- \* Payment Options Venmo acct: @RockGreen-Realtors (for: ballgame), Check or Cash, mail or drop off at the Association Office. Payment is Due with registration form.
- \* The name(s) you enter is the name we will mark for the RPAC donation. You can list individually or as a group.
- \* Online AUCTION coming soon! Anyone interested in donating (items can be individual or basket), please check the box and notify Vicky at the Rock Green Office or Mary Gilbank Peterson for questions.

# (NOTE: the name you enter is the name we will mark for the RPAC donation.)

NAME	# TICKETS	# x \$50 =amount due	CK#/CASH/ VENMO	Donate item for auction √

Hosted by your Rock-Green REALTORS® RPAC Committee.



# Installation and Awards Ceremony

FRIDAY, SEPTEMBER 24, 2021

Rotary Gardens | 1455 Palmer Drive, Janesville

8:30 a.m. Registration/Breakfast Buffet 9:00 a.m. Call Meeting to Order/Invocation

Please support your Association Leadership by attending the Installation of your--

2021/2022 PRESIDENT, CONNOR FOX

And the 2021/2022 Slate of Officers and Directors Rock-Green REALTORS Assoc. and Rock-Green MLS Inc.

Installation will be by WRA's Cori Lamont,

Help Congratulate the Realtor® of the Year and the Affiliate of the Year and numerous other awards will be presented! You could also be the winner of one of the door prizes!!!

Breakfast will be Catered By: Knutes, Orfordville
- Cost: \$7.00 per person Food Sponsored by: Blackhawk Bank

DEADLINE FOR REGISTRATIONS - SEPTEMBER 15, 2021

	REGISTRATION FORM - 2021 INS	TALLATION/AWARDS BRI	EAKFAST F	<u>BUFFET</u>
	PLEASE PRINT PLEASE PRINT			
NAME		NAME		
	Send/Bring payment to: Roc 4451 Woodgate Dr. S CASH   CHECK   VENMO (@Rock	Suite 100, Janesville, WI 5	3546	
	Payment form	Amount \$		-
Name	CC#		EXP	V-Code