



The  
**Real Scene** from  
**ROCK-GREEN REALTORS®**  
**ASSOCIATION**  
[www.RockGreenRealtors.com](http://www.RockGreenRealtors.com)

4451 Woodgate Drive, Suite 100  
 Janesville, WI 53546  
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## A word from your President By Jerry Morse

I am honored to represent you as the Rock-Green Association President for 2020-2021. After an incredibly unusual year so far, I am excited to see what we can accomplish going forward amid the many challenges we are facing. A big “Thank You” to Colleen Nelson for keeping us on track in 2020.

“Life As Normal” may not return for a while, and some of our normal events may be delayed and rescheduled, but you can be assured that our efforts on your Board of Directors will keep our Association vibrant and well as we work through the pandemic.

If you are selling a property the market is through the roof! But if you are working with Buyer’s tell them to be patient. I wrote an offer on a property last month that had 19 offers on it! (No, my buyer was not accepted.) However, the Good News is, that Freddie Mac’s history of interest rates showed that, as of August, its lowest ever recorded 30 year fixed rate of 2.94%, was in August of this year.

It is that time in the Biennium when you need to re-new your licenses; so, make sure you complete your CE requirements by December 14, 2020.

Remember to VOTE!



Finally, please attend our annual RPAC event, October 14<sup>th</sup>, at the Armory. It is a Fun Event!

Have a Safe Halloween!

*Jerry*



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## EXECUTIVE COMMITTEE

### PRESIDENT

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### PRESIDENT-ELECT

Connor Fox  
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### TREASURER

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### LOCAL DIRECTORS

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Macy Walter  
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Chris Collins | 1-year term  
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Sue Cook |MLS/Membership  
Administrator  
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Editor of *The Real Scene*  
Vicky Kreyer, Association Executive  
Co-Editor  
Sue Cook, MLS/Membership Administrator

## ASSOCIATION NEWS

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### A Note from your Association Executive:

Happy Fall, the mornings are as crisp as the ripe apples on the trees. Decorations are going up to tell us the season is changing. Mums and pumpkins are replacing the summer blooms.

Remember to register your teams for this year's annual RPAC Event on Oct. 14 starting at 5 P.M. Even if you do not want to play KAHOOT this year. You can still come and enjoy the evening with a cocktail from the cash bar or some great snacks while you watch. Also, you can come and support our efforts on raising funds for RPAC, you know that they are the reason REALTORS® were deemed essential through this pandemic we are in. They also do much, much more for you, your customers and clients. Bid on the items from our Silent and Live auctions or simply donate at the RPAC Table. Major Investors are always welcomed!

Quick overview, It's been quite a run for the Wisconsin real estate market this summer as the re-opening of the state's economy in June combined with record-low mortgage interest rates resulted in a new three-month record in home sales.

We ask that any persons who are meeting with staff or attending any meetings at the Rock-Green REALTORS® Association please abide by the following rules:

- Maintain six feet of physical distancing from other individuals. Only one person at the counter at a time.
- Wearing a mask is required per Governor Evers. He has in place a mandatory mask ruling until November 21<sup>st</sup>.
- Use hand sanitizer located on the counter before entering the conference room and also when you leave the building.
- Do not come into the premises if you exhibit symptoms of COVID-19.

### IMPORTANT NUMBERS

Association AE Office	(608) 755-4854
MLS/Membership Office	(608) 755-4841
Association FAX #	(608) 755-4843
e-mail	Vicky@RockGreenRealtors.org
Web Site	www.rockgreenrealtors.org
WRA (General #)	(608) 241-2047
WRA Members Only	1-800-279-1972
Members Only Legal Hotline	1-800-799-4468
Legal Hotline	(608) 242-2296

### General Office Hours----

Monday-Thursday | 8:30 a.m. – 5 p.m.

Friday | 8:30 a.m. – 12:30 p.m.



**ROCK-GREEN REALTORS® ASSOCIATION  
2020-2021 ASSOCIATION  
COMMITTEE LIST**

**BUDGET/FINANCE**

Jerry Morse, Co-Chair  
Blair Winn, Co-Chair  
Colleen Nelson  
Connor Fox

**BYLAWS**

Blair Winn, Co-Chair  
Jeff Zuelke, Co-Chair

**DINNER DANCE**

Diana Stoehr, Chair  
Connor Fox, Co-Chair  
Rebecca Bittner  
Val Eagan  
Renae Henry  
Heidi Krenz-Buchanan  
Colleen Nelson  
Paul Schieldt  
Sherri Shaw  
Wade Williams  
Vicky Kreyer

**EQUAL OPPORTUNITY**

Colleen Nelson, Chr.

**GOLF OUTING**

Gary Getchel, Co-Chair  
Al Herbst, Co-Chair  
Paula Carlson  
Deb DeWitt  
Devin Elliott  
Kaye Fulton  
Jeff Myers  
Vicky Kreyer

**GOVERNMENT**

**AFFAIRS/RPAC**

Jim Zanton, Chair  
Mary Gilbank-Peterson, Co-Chair  
Kelly Falk  
Connor Fox  
Heidi Krenz-Buchanan  
Andrea Morse  
Shelly Tracy  
Macy Walter  
Jeff Zuelke

**HEALTH & SAFETY FAIR**

Lindsey Chrostowski, Chair  
Kim Nickols, Co-Chair  
Brandi Dabson  
Kelly Falk  
Jeannine Hill  
Linda Kleinschmidt  
Jeff Zuelke  
Vicky Kreyer

**MEMBERSHIP/Education/  
Program/Communication**

Wade Williams, Membership-Chr  
Diana Stoehr, Program Chair  
Kelly Falk  
Neil Kerwin  
Andrea Morse  
Verna Saladino



**NOMINATION**

Jerry Morse, Association Chair  
Colleen Nelson  
Neil Kerwin  
Heidi Krenz-Buchanan  
Verna Saladino, MLS Chair  
Kelly Falk  
Erika Penny  
Wade Williams

**PERSONNEL**

Jerry Morse, Board Chair  
Heidi Krenz-Buchanan  
Neil Kerwin  
Colleen Nelson  
Blair Winn  
Verna Saladino, MLS Chair

**PROFESSIONAL STANDARDS**

Wade Williams Chair '13 (T-18)  
Joan Waite Mediator '12 (T-13)  
Paul Schieldt, Mediator '12 (T-18)  
Andrea Morse, Griev. Chr '12(T-18)  
Randy Borman, Ombudsman'16T18  
Adam Briggs '12 (T-09)  
Julie Budrow '2020 (T-)  
Earl Collins '14 (T-18)  
Deb DeWitt '14 (T-18)  
Carol Esselman '18 (T18)  
Kaye Fulton '12 (T-18)  
Mary Gilbank '12 (T-18)  
Jeannine Hill '2020 (T-)  
Eric Kim '16 (T-14)  
Heidi Krenz-Buchanan '20 (T-)  
Krista Shortreed '14 (T-13)

**ROY/AWARDS LUNCHEON**

Tammy Cherry, Chair  
Connor Fox, Incoming President  
Wendy Bumgarner  
Andrea Morse  
Colleen Nelson

**RECRUITMENT**

Colleen Nelson, Chair  
Neil Kerwin  
Andy Dongarra  
Valerie Eagan  
Jerry Morse

**SUNSHINE**

Maryann Warden, Chair  
Mollie Podwell

**YOUNG PRO'S TASK FORCE**

Connor Fox, Chair  
Ben DeWitt  
Deb DeWitt  
Kelly Falk  
Kristin Hoff-Filak  
Neil Kerwin  
Heidi Krenz-Buchanan  
Mary Ellen Mackey

**STRAT PLAN COMMITTEE**

Jerry Morse, Chair  
Neil Kerwin  
Colleen Nelson  
Paul Schieldt  
Ben Shult  
Blair Winn  
Jeff Zuelke

**CORE STANDARDS COMMITTEE**

Jerry Morse - Chair  
Colleen Nelson  
Macy Walter  
Lindsey Chrostowski  
Wade Williams  
Diana Stoehr  
Vicky Kreyer

## Annual RPAC Event

Coming up fast, October 14, at The Armory starting at 5 p.m. with snacks and a cash bar. KAHOOT to begin at 6 p.m. Silent and Live Auctions will also be going on. Please come and support RPAC, their efforts made your business essential which let you continue working. One of the many things they do for the REALTOR® family. We need people to come and support our efforts, have some snacks and a beverage and enjoy the atmosphere and visit the auction tables often. We earned two awards for our efforts last year, let's make a clean sweep and win all three. There is also chances being sold, \$5 a chance you could win an iPad or your 2021 Association dues paid.



Hello All! We received a nice thank you note from the folks at ECHO. At our Installation/Awards Breakfast, we had a 50/50 drawing for ECHO. I am happy to announce that we collected \$754 and the winner of the drawing was Paul Schieldt. He donated his half back to ECHO, so they received the whole amount of \$754! Great Job Rock-Green Members.

### EDUCATION | REALTOR® CE DO YOU HAVE YOURS DONE?

No, well then you have until December 14, 2020 to get your CE done. That is the 2019-2020 Biennium Deadline. In order to maintain your Wisconsin real estate license, you must complete your 2019-2020 CE Credits by Dec. 14.



It is October and you all know what was sent out.....Dues billing for your 2021 Association Annual Dues. If you have not received yours please let us know. Please mail or bring your payments to the Association, remember your RPAC Contributions must be paid on a personal check. And, for your convenience you can pay by credit card by logging onto the NAR.Realtor website. Quick, Convenient and no fees.

### COVID-19 and Your Practice

The WRA created a coronavirus resource webpage to provide you the latest resources regarding the pandemic and its effects on real estate practice. These resources range from new developments with real estate law to best practices for hosting open houses during the pandemic. Be sure to visit the webpage often so you can stay alert of the newest developments and understand how to adjust your real estate business in response to the virus.

View COVID-19 Resources:

[www.wra.org/coronavirus](http://www.wra.org/coronavirus)

### SAVE THESE DATES!

**October 14**, Annual RPAC Event, at the Armory  
**November 12**, New Member Orientation

## MLS INFORMATION

**\*\*\*Important Rule Change:** On October 1, the show date will again be required, and the maximum number of days a listing can be in Delayed, or Active with no showings will again be 45 days. As you know, show date was changed to optional, and the 45-day limit was removed at the onset of COVID-19. As there has been adequate time to employ best practices in safe selling, we feel reverting to the requirement of the show date, and the 45-day maximum is now warranted. All listings entered or modified on or after October 1 will trigger the requirement for show date.

**\*\*\*If you want to pull up multiple CRS tax records for a list of properties from Paragon, pull up the list of properties in Paragon via a search or lookup and select the listings. Once selected, click on the Actions drop down and select View in CRS Data. The selected listings will be imported into CRS, and all CRS functions, such as reviewing the assessment/tax info, viewing on the CRS map, and creating mailing labels will be available for this group of listings.**

**\*\*\*Rule Reminder about Photos** Please Photos loaded into Paragon™ should not contain office/agent names, logos, or contact information. Please take photos from an angle to avoid your for sale sign, or from an angle such that your sign is not readable. If this is not possible, please edit your photo to blur or cover the sign before loading it into Paragon™. This rule extends to unbranded virtual tours loaded into Paragon™ as well.

**\*\*\*If a listing agent has a personal interest in a property they have listed, they must disclose this by flagging the property with a "yes" under Licensee Interest. A real estate agent may not act in a transaction on their own behalf, on behalf of their immediate family, or on behalf of any other organization or business entity in which they have an interest, without the prior written consent of all parties to the transaction. The purpose of flagging the property with a "yes", is to alert the agent working with the buyer that the listing agent has a personal interest in the transaction, so that further disclosure can be included should an offer to purchase be written.**

**\*\*\*Within Paragon, you can change the fields that display on the spreadsheet of properties that come up after a search. Click Customize from the closest toolbar above the spreadsheet, and select Fields. The box on the right lists the fields that currently display on your spreadsheet. If you want to remove a field, simply click on the field and click **Remove**. If you want to add a field from the left box, click on the field and then on Add. If you do not see the field you would like to add, click on the Group box at the top to display different types of fields (i.e. Feature Categories). You can also use the Move Up and Move Down buttons to change the order the fields appear on your spreadsheet. Click Save to apply your**

changes. Your customized spreadsheet will now come up each time you display the spreadsheet. There is a Revert to Default button on the bottom if you mess up.

**\*\*\*Quickly load a previous search you did in Paragon by selecting the Last Search option located above Primary Criteria after selecting Class. Hovering over Last Search will display the 5 previous searches you performed. Clicking on one of these searches will load the search criteria for that past search.**

**\*\*\*When you have an extension please make sure the seller and you sign it the day of or before the contract expires.**

*Thank you, Sue*

## MLS Officers/Directors

Verna Saladino President  
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Phone: 608-365-1481

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Wade Williams, Treasurer  
Phone: 608-289-7912

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Email: [patb@gogambino.com](mailto:patb@gogambino.com)

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Phone: 608-741-1000

Email: [rebeccajbittner@gmail.com](mailto:rebeccajbittner@gmail.com)

[Nicole Davis 1 year Director](#)  
Phone: 608-931-7244

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[Anthony Dransfield 1-year Director](#)  
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## Rock County Housing Statistics

**Madison, Wis.**—It's been quite a run for the Wisconsin real estate market this summer as the re-opening of the state's economy in June combined with record-low mortgage interest rates resulted in a new three-month record in home sales, according to the most recent analysis of the state housing market by the Wisconsin REALTORS® Association. Focusing on the August 2020 market, sales rose 0.7% relative to August 2019. At the same time, tight inventories drove median prices up 14.1% to \$235,000. On a year-to-date basis, existing home sales were just 1% below the first eight months of last year, and median prices rose 8.8% to \$219,500.

The low mortgage rates have been our salvation on the affordability front. Affordability fell 7.8% in August, compared to its level a year earlier. Still, Wisconsin housing will remain affordable as long as mortgage rates remain low.

**Rock County Housing Statistics**—The median price for August 2020 is \$188,800 and for the month of August in 2019 it was \$170,500 that was an increase of +10.7% and the **Sales** for August 2020 is 230 and August of 2019 was 264 that was a decrease of +12.9%. In August of 2020 there was 3.2 months of **inventory** and in August of 2019 there was 3.7 that was a decrease of -13.5%. Average **days on the market** in August of 2020 was 80 and August of 2019 was 76 that was an increase of +5.3%.

**Statewide Housing Statistics**—The median price through August 2020 is \$235,000 and through August of 2019 it was \$206,000 that was an increase of +14.1%. The sales through August of 2020 is 54,640 and August of 2019 was 55,191 that was a decrease of -1.0%.

All county figures on sales volume and median prices are compiled by WRA and are not seasonally adjusted. Median prices are only computed if the county recorded at least 10 home sales in the quarter. Beginning in 2018, all historical sales volume and median price data from 2015 forward at the county level have been re-benchmarked using the Relitix system that accesses MLS data directly. Data prior to January 2015 is derived from the Techmark system that also accessed MLS data directly.

## 2020 Installation Award Winners

- \*Jennifer O'Connell received the Community Involvement Award.
- \*Anthony Dransfield received the Rising Star Award.
- \*Wendy Bumgarner received the Affiliate of the Year Award.
- \*Colleen Nelson received the REALTOR® of the Year Award.
- \*Outgoing Officers recognized for their service on the Board of Directors were: Heidi Krenz-Buchanan, Ben Shult and Mary Ellen Mackey. Outgoing Directors were also recognized for their service, Paul Schieldt and Craig March. Also, for the MLS board, Outgoing officers, Sally Weaver Landers and Bianca Singer were recognized.
- \*We also had a RPAC Award that went to Mary Gilbank-Peterson, she is a Major Investor at the Golden "R" level she maintains contributions at the \$5,000 level.

Thank you to all our members that take the time out of their schedules and make a difference in the community that we live in and a difference in our Association.

## GREAT NEWS

### Legal Hotline Weekend Hours will Begin on October 4<sup>th</sup>!

In a response to member demand, the WRA is expanding the WRA Legal Hotline hours by adding a Sunday afternoon shift from 1:00 p.m. to 4:30 P.m. starting October 4<sup>th</sup>. Members will no longer have to wait until Monday to get a response to a hotline question that arises after-hours on Friday or over the weekend.

As always, members can submit questions online or by phone and request a phone call, a written response, or both. The WRA knows your transactions do not stop moving just because the WRA office closes at 5:00 p.m. on Friday. To help you keep those transactions moving, a WRA hotline attorney will be available on Sunday afternoons starting Sunday, October 4<sup>th</sup>.

## WB-11 and WB-14 Mandatory Use Date:

Just a quick reminder, The Mandatory Use date for the WB-11 and the WB-14 was September 1, 2020. These forms were revised and the newest versions of the forms were required for use as of September 1, 2020.

Learn more at [www.WRA.ORG/formsupdate](http://www.WRA.ORG/formsupdate)



October 2020!

Wishing all October birthdays the best. Events for October: the 1st is the full moon, 12<sup>th</sup> is Columbus Day, the 16<sup>th</sup> is National Bosses Day, and last but not least the 31<sup>st</sup> is Halloween.

Hope everyone is well and healthy. Wearing your masks when needed, washing your hands like a doctor, and practice distancing, while still enjoying yourself with friends and family.

If you have any issues or questions for the MLS Officers/Directors, send in a letter or request to speak to the Board directly, then we can add it to the agenda.

Rock-Green Realtors® Association is always looking for new members/new offices. New member/office applications can be found online at [www.rockgreenrealtors.org](http://www.rockgreenrealtors.org) (fees not disclosed online) or call the office, we can fax or email applications if you wish, for new offices, agents, brokers, affiliates and local affiliates. The more the merrier!

*Sue, MLS/Membership Administrator*

#### NEW MEMBERS:

Ninah McKeon, Century 21 Affiliated Janesville  
Lynsey Faraher, Dickerson & Nieman (MLS Only)

#### MEMBERS LEAVING:

Jeremy Sauer, Walker Realty Group LLC  
Taylor Walworth, Shorewest Realtors  
Rick Wolski, Shorewest Realtors

#### MEMBER TRANSFERS:

Shannon Weis, left First Weber Inc. joined Keller Williams  
Signature

**New Members**—Welcome to your local Association, Please make sure to complete the Code of Ethics online portion prior to attending the New Member course. Instructions will be in your New Member Welcome packet. If you have any questions please call us.



**“Please make sure you take your orientation class before your six (6) months is up. You signed a paper stating you would take it before the six (6) months was up.” Thank you!**

**New Member Orientation  
Schedule for 2020  
November 12, 2020**

**“Thank you Wade Williams for being our orientation instructor very much appreciated.”**

## RECIPE OF THE MONTH

### CARAMEL NUT CLUSTERS

½ lb. Kraft soft caramels  
2 T. heavy cream  
1 c. pecan halves  
4 oz. Baker’s semi-sweet chocolate squares

Melt Caramels in cream in double boiler; cook about 10 minutes. Place pecan halves on waxed paper in groups of 3. Spoon caramel mixture carefully over the nuts. Let stand until set, about 30 minutes. Spoon melted chocolate over clusters. Yield: 2 dozen.



### CASHEW CARAMEL SAUCE

¾ c. whipping cream (undiluted)  
2/3 c. firmly-packed brown sugar  
3 egg yolks, slightly beaten  
3 T. butter  
1 t. fresh lemon juice  
1 tsp. vanilla extract  
2/3 c. coarsely-chopped salted cashews

Place whipping cream, sugar, egg yolks and salt in small, heavy saucepan. Cook over low heat, stirring frequently, until thick and creamy. Add butter, 1 tablespoon at a time, stirring constantly. Remove from heat. Stir in lemon juice and vanilla. Cool Slightly. Just before serving, stir in cashews.  
Delicious over ice cream!

*Barb Tapovatz Tried’ n True*

**If you have a recipe you would like to share email: [sue@rockgreenrealtors.org](mailto:sue@rockgreenrealtors.org) Make sure you have copyright permission.**

# OCTOBER BIRTHDAYS

3	Andy Phillips
11	Kellie Mullen
12	Kerri Walker
	Ellen Phillips
	Jodeen Schmid
	Krista Shortreed
	Donald Dellamater
15	Bryan Holder
	Valerie Eagan
20	Cindy Garza
	Maryann Warden
22	Lynnea Strickland
23	Karla Hale
	Renaë Henry
26	Anda O'Connell
31	Jeremy Sauer
	Julie Gaddini
	Trixie Hickok
	James A Phillips
	Courtney Prentice

**Have we missed your Birthday? Please let us know so that we may acknowledge your special day.**

## Appraiser Request:

With the ongoing COVID pandemic, appraisers are having to rely more on MLS photos for property condition. While the interior photos are generally more than sufficient, it is the exterior photos that we need help with. When possible, please provide photos of all four sides of the exterior along with any exterior amenities. Thank you.

## RPAC EVENT (Oct.14)

### What do we need?

We have room for more teams!  
**Need—more people to have fun!**  
 We can use more auction items!  
**Needed—People to have fun!**  
 We could use more sponsors!  
**Need—people to enjoy snacks**  
 Can use Auction item bidders!  
**Need—People having FUN!!!!**

## DATES TO REMEMBER 7

### OCTOBER 2020

Oct. 14, Annual RPAC Event, The Armory, 5 p.m.

Oct. 14, MLS B.O.D. meeting, Assoc. 9 a.m.

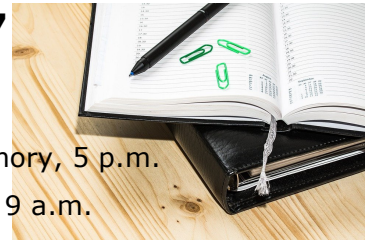
Oct. 21, Assoc. B.O.D. meeting, Assoc. 8:45 a.m.


### UPCOMING EVENTS

Nov 12, New Member Orientation, Assoc. office, 9 a.m.

Nov. 18, Assoc. B.O.D. meeting, Assoc. 8:45 a.m.

Nov. 26-27, Assoc. Office Closed (Thanksgiving)





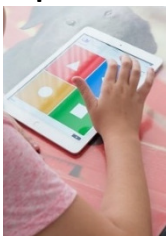
**ATTENTION** All you photo takers! WE are creating a NEW Association Web Site and would like to Highlight some of your photos. Just submit your photos of Rock and Green County Community events, landscapes, wildlife and such. Just remember no Real Estate photos or anything that would include your signage. Please submit them (with a little description) to the Association either to Sue or Vicky. [Vicky@RockGreenRealtors.org](mailto:Vicky@RockGreenRealtors.org) or [Sue@RockGreenRealtors.org](mailto:Sue@RockGreenRealtors.org) HAPPY SNAPPING!

## NOVEMBER BIRTHDAYS

2	Loren Fellows	19	Gary Merk
3	Brandt Schauder	21	Kristen Mayhew
	Bradley Hassler	22	Randy Borman
4	Patti Droessler	24	Wade Williams
5	Paul Schieldt		James Martin
	Eric Fournais		Kimberly Sharp
6	Brenda Knighton-Slatter	26	David Joos
7	Julie Wilson	27	Sally Astin
	Erin Heiman		Barbara Palmby
11	Ninah McKeon		Kimberly Govert-Meris
13	Tammy Cherry	28	Kay Fulton
	Holly Nehls		Henry Londo
	Jennifer Burns	30	Jim Zanton
14	Michael Heiman		Sue Cook
18	Rebecca Wehrwein		

**ROCK-GREEN REALTORS® ASSOCIATION, INC.**  
**ANNUAL RPAC FUNDRAISER 2020**  
**AT THE ARMORY, 10 S. HIGH STREET, JANESVILLE, WI**  
**WEDNESDAY, OCTOBER 14, 5:00 P.M. TO 8:00 P.M.**

What is RPAC, it is the REALTORS® political action committee, representing thousands of our fellow REALTORS® raising their voices together for the benefit of home and property ownership. How can you contribute? By writing a check or use your credit card to make a payment directly to RPAC or you can contribute to the Direct Giver Program where YOU decide which candidates will receive your contribution. You can do either at this event or you can contribute by playing KAHOOT or bidding/winning a silent or live auction item. Or purchasing tickets to a drawing to be drawn at this event. The bottom line is for the protection of WI homeowners' and property owners' rights, and our industry, Please donate to RPAC!



**PLAY KAHOOT**

DECORATE YOUR AREA AND/OR CREATE THE BEST SIGN AND WIN A PRIZE

4 PERSON TEAMS, \$200 OR \$50 PER PERSON  
 SILENT AND LIVE AUCTIONS, PROCEEDS GO TO RPAC  
 CASH BAR AND SNACKS WILL BEGIN @ 5:00 P.M.  
 THE GAME "KAHOOT" AND AUCTIONS BEGIN AT 6:00

- 🚩 Register your Teams Today.
- 🚩 Don't have a team? Sign-Up and we will create a team with individual players.
- 🚩 You don't have to play to come and enjoy the fun!
- 🚩 Come and support RPAC and bid on the Auction Items.
- 🚩 RPAC Helps everyone, agents, homeowners and your customers/clients.
- 🚩 Come and enjoy Kahoot, a trivia game that is fun!
- 🚩 Can't join us, help by donating. **Sign-up below**

A few RPAC Achievements:  
 .Municipal Impact Fees Limited.  
 .Eminent Domain Use Restricted  
 .DNR Pier Regulations Modified.  
 .Agency Law Updates Enacted  
 .Protections Against Fraud Improved  
 .....and many more!

TEAM NAME _____	OFFICE _____
PLAYERS	
1.	3.
2.	4.
TEAM NAME _____	OFFICE _____
PLAYERS	
1.	3.
2.	4.

Guest Names (Please Print)	

Please send payment with form. Checks payable to Rock-Green REALTORS® Association. 4451 Woodgate Dr. Ste 100  
Janesville, WI 53546

NAME \_\_\_\_\_ Amount enclosed \$ \_\_\_\_\_

DONATIONS—Monetary \$ \_\_\_\_\_ Auction Item \_\_\_\_\_