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# A word from your President By Neil Kerwin, Association President

Happy New Year to all and hope your Holiday Season was fulfilling. Now that 2014 is in our rear view mirror it is time to focus on what an excellent time we have ahead for our industry.

We are all sitting in a great position to succeed. Prices are up and look to continue that trend for the upcoming year. Buyer's confidence in real estate as an investment is growing. We must continue to educate our communities to the importance of using a REALTOR®. We must continue to educate ourselves so we can remain who our communities look to for real estate answers. A way to start the New Year off right would be to attend our first membership meeting "Property Assessment—Fact, Fiction, Art, Science or Alchemy". With a program name like that how could it be bad? Also, this month we have our Annual Dinner Dance and New Year's Kick Off Party! Details on the membership meeting and dinner dance are within the newsletter. Hope to see you all at both events and wish everyone the best in 2015!

# Thank you





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# INSIDE THIS ISSUE JANUARY 2015

	Page #		Page #
Leadership Directory	2	Note from Sue	6
A note from your Association Exec.	2	Membership Updates	6
Dinner Dance Details	2	Orientation dates	6
Important Numbers	2	Save These Dates	6
Rock-Green Committee List	3	Recipe of the Month	6
Annual Community Family Fun Fair	3	Dates to Remember	7
Save The Date Chili Cook-Off	3	Upcoming Events	7
MLS Information	4	January/February Birthday	ys 7
ActiveKey Information, hot tips	4	Comm. Family Fun Fair 20	15 7
Membership Meeting Registration	5	•	
Ins = Inserted Page		Dinner Dance Registration	Iı

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#### **EXECUTIVE COMMITTEE**

President Neil Kerwin 365-7791 | neil@kerwinsagency.com

> President Elect Jeff Zuelke 757-2862| jeff@zteam1.com

Secretary/Treasurer Heidi Krenz-Buchanan 364-8844 | heidiho620@aol.com

#### LOCAL DIRECTORS

Jim Zanton | 3-year term 754-2121 | jzanton@shorewest.com

Colleen Nelson | 2-year term 758-9779 | nelsonc@firstweber.com

Jerry Morse | 1-year term 754-5300 | jerrymorserealestate@yahoo.com

Russell Zueger | 1-year term 756-3932 | russzueger@yahoo.com

Tammy Cherry | 1-year term 754-2121 | tcherry@shorewest.com

Donna Panico| 1-year term 741-1000 | donnapanico@gmail.com

Ben Shult| 1-year term 756-3932 | benshult@charter.net

Diana Stoehr | 1-year term 314-8403 dianastoehr@inlanta.com

#### **ROCK GREEN STAFF**

Vicky Kreyer | Association Executive 755-4854 | Vicky@rockgreenrealtors.org

Sue Cook |MLS/Membership Administrator 755-4841 | Sue@RockGreenRealtors.org

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Editor of *The Real Scene*Vicky Kreyer, Association Executive
Co-Editor
Sue Cook, MLS/Membership
Administrator

# **ASSOCIATION NEWS**

A Note from your Association Executive:

Now that the holidays are over and all your CE is done for 2014 and all the renewals have been made. It is time to start planning for 2015. Please keep in mind

that this Association is your Association and it can be all that you want it to be. I would like to thank all of you that participated in the recent Strat Plan Survey, your answers will help us start to build your Association for the future. There were 58 out of our 300+ members that responded so to you all I say "Thank you".

Please plan on attending the many functions that our Programs Committee are putting together for you all. The first one is coming up on Thursday, January 15<sup>th</sup> this will be a general Membership Meeting. (see registration in this newsletter) The next event will be our elegant Dinner Dance to be held on January 16<sup>th</sup> at KANDU Best Events. (see registration in this newsletter) I will post a schedule of other events in the next publication.

I am here for you, the members. If there is anything I can help you with, please let me know. My door is always open.

Vicky Kreyer

**JANUARY 16, 2015** 

ANNUAL DINNER DANCE - HOLIDAY PARTY

**BEST EVENTS | ADEL ST. | JANESVILLE, WI** 

Kick off the New Year with:

DJ Music and Entertainment by: Chet Daniels





A Photo Booth to capture those special and possibly crazy moments which will probably get better as the night progresses. Props will be provided. Sponsored by Inlanta Mortgage. Bring your smiles and have some fun!!! (See registration in this newsletter)

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Association Office	(608) 755-4854		
MLS/Membership Office	(608) 755-4841		
Association FAX #	(608) 755-4843		
e-mail	Vicky@RockGreenRealtors.org		
Web Site	www.rockgreenrealtors.org		
WRA (General #)	(608) 241-2047		
WRA Members Only	1-800-279-1972		
Members Only Legal Hotline	1-800-799-4468		
Legal Hotline	(608) 242-2296		
General Office Hours	Monday-Thursday   8:30 a.m 5 p.m.		

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#### **ROCK-GREEN REALTORS®** ASSOCIATION

#### **2014-2015 ASSOCIATION COMMITTEE LIST**

#### **BUDGET/FINANCE**

Neil Kerwin, Chair Jim Zanton Jerry Morse Paula Carrier Colleen Nelson Blair Winn Jeff Zuelke Heidi Krenz-Buchanan

#### **BYLAWS**

Blair Winn, Co-Chr Jeff Zuelke, Co-Chr

#### COMMUNICATIONS

Nina Perona, Chair Neil Kerwin Andrea Morse Julie Raese Verna Saladino

#### **DINNER DANCE**

Val Eagan, Chair Julie Raese Tammy Cherry Colleen Nelson Miles Meidinger Terry Morris Diana Stoehr Vicky Kreyer

#### **EDUCATION**

Dave Brown Andrea Morse Dee Sheldon Penny Patterson Candice Kildow

#### **EQUAL OPPORTUNITY**

Paula Carrier, Chr. Margo Berke

#### **GOLF OUTING**

Miles Meidinger, Chair Gary Getchel, Co-Chair Al Herbst, Co-Chair Deb DeWitt Trish Edwards Dawn Enerson Kaye Fulton Jeff Myers Vicky Kreyer

#### **GOVERNMENT** AFFAIRS/RPAC

Jim Zanton, Chr. Julie Raese Heidi Krenz-Buchanan Andrea Morse Mary Gilbank-Peterson Pat Knoble

#### **HEALTH & SAFETY FAIR**

Karen Williams, chr. Pam Snow Kim Nickols Dori Davies Russ Zueger Vicky Kreyer

#### **MEMBERSHIP/Orientation**

Wade Williams, Chair

#### **PROGRAM**

Diana Stoehr, Chair Julie Budrow Andrea Morse Wade Williams Pat Knoble

#### **MLS ADVISORY**

Paul Schieldt, Chair Wade Williams, Co Chair Margo Berke Dave Brown Fred Gensmer Suzette Hughes Andrea Morse James Oberg Bianca Singer Sally Jean Weaver-Landers

#### **NOMINATION**

Neil Kerwin, Chair Jim Zanton Jerry Morse Paula Carrier Colleen Nelson Blair Winn Jeff Zuelke

PERSONNEL Neil Kerwin, Chair 1im Zanton Jerry Morse Paula Carrier Colleen Nelson Blair Winn Jeff Zuelke

#### **PROFESSIONAL STANDARDS**

Wade Williams Chair '13 (T-14) Joan Waite Mediator '12 (T-13) Paul Schieldt, Mediator '12 (T-14) Andrea Morse, Griev. Chr '12(T-14) Adam Briggs '12 (T-09) Dave Brown '13 (T'13) Earl Collins '14 (T-13) Deb DeWitt '14 (T-14) Ellie Fietz '14 (T-14) Millie Fournais '12 (T-13) Kaye Fulton '12 (T-14) Mary Gilbank '12 (T-09) Kevin Kerwin '16 (T-14) Eric Kim '16 (T-14) James Oberg '15 (T-14) Valerie Richter '12 (T-09) Krista Shortreed '14 (T-13)

#### **ROY/AWARDS LUNCHEON**

Tammy Cherry, Chair Paula Carrier Dawn Enerson Paul Meyers Andrea Morse Colleen Nelson Julie Raese Pat Knoble

### **RECRUITMENT**

Paula Carrier, Chair Neil Kerwin Andy Dongarra Valerie Fagan Jerry Morse

#### **SUNSHINE**

Maryann Warden, Chair Mollie Podwell

#### **YOUNG PRO'S TASK FORCE**

Kyle Carrier, Chair Mary Ellen Mackey Mariann Walker Neil Kerwin

#### **STRAT PLAN COMMITTEE**

Blair Winn, Chair Colleen Nelson Paula Carrier Neil Kerwin Jeff Zuelke Jerry Morse Paul Schieldt Heidi Krenz-Buchanan

#### **CORE STANDARDS COMMITTEE**

Neil Kerwin Jim Zanton Nina Perona Karen Williams Wade Williams Diana Stoehr Fred Leonard

We are gearing up for our 5th **Annual Community Family Fun** Fair. We are adding some new and exciting features this year that I hope everyone will enjoy. So please be sure to bring your children and/or grandchildren. Booth sales are starting and we

are always looking for sponsors. If you are interested in a booth or sponsoring please let us know. Thank you in advance for all your generosity and help with this great event.

As you all know, we have to comply with the new set of Core Standards and this event is a big one for community relations. So please put this on your calendars and plan on attending. After all, it is held for you, the REALTORS® to let them know who you are and what YOU are all about. With this in mind we are going to have a 5th anniversary special REALTOR® booth, run by REALTORS®, the time slots will be 1 hour shifts needing 2 per shift. If you would like to volunteer please let me or Karen Williams know. Your booth will be doing a go fishing game. We will provide everything we just need you to run it. Thank you for all your help! Have some fun and do some great networking while you are there. It is a Win Win.

The Community Family Fun Fair is a FREE event for children and adults of all ages. It was created and partnered with Project 16:49 to raise money and awareness of teen homelessness. We are looking for Silent/Live auction items also, so if you have one to donate please let me know.

This year's event will be on Thursday, April 9, 2015 from 3-7 p.m. at the Pontiac Conv. Center.



SAVE THE DATE: February 10, 2015 for this year's co-event with the Builders Association (SCWBA). Chili Cook-Off 2015. This year's event will be held at

Marling Home Works and will begin at 5 P.M. Start creating that perfect pot of Chili and get your teams together. Details and Sign-Up sheet will be coming soon.

#### **MLS INFORMATION:**

### Top 10 Apps for REALTORS®

#### \*\*KeyMe System requirements: iOS.

With KeyMe, you're able to take a picture of a key, and based on that image, you can order duplicate keys via mail. Locked out and can't wait for a mail order? Most locksmiths can make a physical key from scratch by following the instructions and design specifics in your KeyMe app. Also, you can visit a KeyMe kiosk for a key. By logging in to your digital keychain at a kiosk, the kiosk's virtual locksmith can create and print a new key in 30 seconds. His name is Larry, by the way.

## \*\*Dropbox System requirements: iOS, Android and more.

This application continues to be at the top of the list for "must have" apps for real estate agents. Frankly, Dropbox should be a "must have" for everyone! With Dropbox, you can store files in the cloud, which makes them accessible anywhere you have an Internet connection and on any device. Dropbox can be used to transfer large files, such as listing videos or photos, to yourself on a different device, or you can send the files to a client with a unique Dropbox link even if the party doesn't have a Dropbox account.

# \*\*Google Maps System requirements: iOS, Android and more.

The GPS devices popular five years ago are already a thing of the past. You don't need a separate GPS device to lug around when you can use your smartphone or tablet for navigation and directions. Whether traveling local from house to house with a client, or if you're in a new area on a trip, Google Maps comes in handy to offer navigation or maps wherever you may be. You can also ask the app questions like "where is the closest grocery store?" by taking advantage of the feature to search nearby for answers to your questions.

### \*\*LastPass System requirements: iOS, Android and more.

KQo-3oyB>VXG^-6. That's a strong password! But how could you remember that?

The slogan for LastPass isn't just catchy — "The Last Password You'll Have to Remember" — it's true. LastPass will store your passwords for the websites you typically visit, and it also can generate new random passwords for new websites when you sign up for new accounts. Employing advanced encryption technology, LastPass data are strongly secure and are never shared with LastPass; your information is accessible only by you. LastPass can be helpful for any REALTOR® — both professionally and personally. Brokers, owners, managers and team leaders specifically can benefit from LastPass Enterprise by using it as a single-source password management solution for multiple employees.

# \*\*Evernote System requirements: iOS, Android and more.

Yes, Evernote is one of the featured apps again. What can't you keep track of in Evernote? Evernote can help you with notes, organization, receipt tracking, Web clippings, client communications, checklists and more! You can have your files accessible on your computer or available online.

#### \*\*Snapseed System requirements: iOS and Android.

Snapseed is a favorite photo-editing app on the go. Snapseed allows for simple editing options, such as brightness and contrast, to extensive editing with focal and gesture-driven tools, such as tilt-shift photography. You can send your revised and edited photos to your iPhone library, Facebook or Twitter as well as email.

### \*\*IFTTT System requirements: iOS, Android and more.

The app If This Then That allows you to create a command with a two-step trigger/action feature, known as a "recipe." By creating IFTTT recipes, you're able control IFTTT to perform various automatic functions for you. Some recipe examples include: If I post a photo to Instagram / Then save that photo to my Dropbox account. If I add a note in my "buyer" notebook on Evernote / Then add it to my "buyer" folder in Dropbox.

If the weather is sunny / Then post the tweet, "Happy to see the sun."

If the date is May 9 / Then post to my daughter's Facebook wall, "Happy Birthday, Love Mom."

Did you just envision your amount of free time greatly expand?! Creating recipes within IFTTT can save you a great deal of Internet time since your various website visits are no longer necessary and instead become automatic.

# \*\*Amazon System requirements: iOS, Android and more.

The Amazon app allows you to search, find and purchase items from the Amazon store quickly and efficiently. Amazon offers a diverse catalog of products and comes in handy to order anything from office supplies to client appreciation gifts. With a paid Amazon Prime Membership, you can receive many items in two days.

### \*\*Aviate System requirements: Android.

If you're an Android user and you enjoy customizing your phone, Aviate provides a Home Screen organization that has been a favorite for a few years now. Aviate provides spaces for widgets like photos on different screens, grouping applications in collections for easy access, and providing news headlines, weather and your calendar together. You're able to categorize your existing apps—such as Yelp, Savoured and OpenTable in a "restaurant" category. In addition to these manual functions, you can also let Aviate figure you out! The app can determine custom-built interfaces, called "spaces" based on your phone activities that can change throughout the day. For example, your "space" in the morning may automatically display alarms and your schedule for the day.

### \*\*Find my iPhone System requirements: iOS.

For iOS users, this is an application you hope you don't have to use, but can help you locate your device if you misplace it or wipe it clean if you are concerned that it's in someone else's hands. This application should be one that you set up and install because if you misplace your device — it'll be too late. System requirements: iOS.

Thank you, Sue

The MLS COMMITTEE makes decisions about changes to Paragon, the keycard system, and MLS rules. If you would like to discuss an item you feel would make our MLS better or a reason for it to be changed, please feel free to contact a member of the MLS Committee. Your contact is Paul Schieldt at 608-741-1000. Paul is your representative on the MLS Committee for any MLS question/comments/suggestions. You may also call the Association office at 608-755-4841 and we will give your questions /comments/suggestions to Paul for you.

Please remember when taking photos of your listings you should take the photos before placing your sign. If that is not possible blur out the sign with your name and office. Your information is not allowed in the photo.



"Property Assessments – Fact, Fiction, Art, Science or Alchemy?

By: Richard Haviza City Assessor for Janesville

and the Beloit City Assessor

Commercial Bank, lower level
Thursday, January 15, 2015
8:30 a.m. Registration/Continental Breakfast
9:00 a.m. Meeting and Program

Registration Deadline: January 12, 2015

Membership Meeting Registration Form—January 15, 2015

Please Print Names		
NAME	NAME	

Please check here if you require special services to attend. Attach a written description of needs.



Hello I am Sue your MLS/Membership Administrator. If you have a MLS or Membership question please give me a call and I will try and help you work out your situation. If you ever have a suggestion for the MLS committee send it to me and I will bring it before the MLS committee or if

you wish to present the issue yourself that can be arranged also. Remember we are here for you the Realtor®. Have a prosperous and happy New Year.

#### **NEW MEMBERS:**

NONE

### **MEMBERS** leaving the Association:

Lynette Arnold Retired from Gambino Realtors
Cherri Harrier left The Morse Company
Robert Swenson left Shorewest Realtors
Alan Tilton Retired from Janesville, Building & Realtors
David Tilton left Janesville, Building & Realtors
Nan Wang left Century 21 Affiliated Janesville
Frank Johnson left Dickerson & Nieman
Donna Klingaman left Davemansur.com Real Estate
Marci Barnes left The Realty Group of SC Wisconsin
Gaylynn Whitson left United Country-Elite Realty & Auction
Barbara Tapovatz Retired from Realty Executives
Eric Panico left The Realty Group of SC Wisconsin
Nancy Kimball Retired from Century 21 Affiliated Janesville

#### **MEMBERS** on the move:

NONE

#### **NEW OFFICES:**

NONE

### **OFFICES THAT LEFT THE ASSOCIATION:**

Janesville, Building & Realtors

**New Members**—Welcome to your local Association, Please make sure to complete the Code of Ethics online portion prior to attending the New Member course. Instructions will be in your New Member Welcome packet. If you have any questions please call us.

#### **New Member Orientation | Schedule for 2015**

February 12, 2015 | 9 a.m. April 16, 2015 | 9 a.m. August 16, 2015 | 9 a.m. November 12, 2015 | 9 a.m.

#### **SAVE THESE DATES:**

January 15, 2015, Membership Meeting

January 16, 2015, Annual Dinner Dance

February 12, 2015, New Member Orientation

# Recipe of the Month



### SHRIMP AND ANGEL HAIR PASTA

PREP-15 MIN, COOK TIME-15 MIN, SERVINGS-4

#### **Ingredients:**

½ C olive oil

2 C dices red & green peppers

2 tbsp. ginger root (grated)

2 garlic cloves (minced)

1 lb. deveined/peeled shrimp (medium)

4 tbsp. lime/lemon juice (fresh)

½ tsp. black pepper

3 tbsp. chives (chopped)

3/4 lb. pasta (angel hair)

#### **Directions:**

Heat large pot of water (salted). Continue with recipe as water heats.

3 Tbsp. olive oil in heat in a sauté pan (large). Add peppers cook until softened (4-5 min) add ginger, garlic cook (1-2 min).

Add shrimp cook until no longer translucent (2-3 min) add lime juice, olive oil and pepper. Take pan off the heat.

Add pasta to boiling water cook 2 min or until slightly as dente. Drain and reserve  $\frac{1}{2}$  c pasta water.

Add the pasta to the pan with the shrimp, add reserved cooking water, stir, top with chives and then serve.

Simply Recipes <a href="http://www.simplyrecipes.com">http://www.simplyrecipes.com</a>

# ITEMS YOU WILL ALWAYS NEED FOR COOKING:

oil, shortening, baking powder, soda, yeast, and eggs

If you have a recipe you would like to share email: sue@rockgreenrealtors.org

ActiveKey Displays **"Call to Enable"**There are 3 possible causes for the "Call to Enable" message

- 1) The ActiveKey battery is too low (The ActiveKey should be plugged into its power adapter at least every other night for charging)
- 2) The ActiveKey was out of cellular range for 24 hours or more
- 3) There could be a billing problem or a problem with status.

#### JANUARY BIRTHDAYS



4	Cynthia Briggs
5	Jewel Liebenstein
6	Linda Steinke
11	Lee Sather
12	Carol Binder
16	Jason Sheridan
17	Preston Coutts
20	Colleen Nelson
24	Beth Hanthorn
25	Macy Peterson
26	Julie Raese
29	Bonnie Luchsinger

Have we missed your Birthday? Please let us know so that we may acknowledge your special day!

ARE YOU BORROWING OR USING AN ACTIVE KEY THAT IS NOT YOURS? If you are, this can be costly for each of you and the Broker! KEY HOLDER BEWARE!!!!!

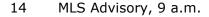
If each are key holders,1st offense Reprimand for all, 2<sup>nd</sup> offense \$25 fine for each agent and broker and 3rd offense also \$25 fine for each.

If user is a Non-key holder, 1st offense \$100 fine for each agent and broker, 2<sup>nd</sup> offense \$500 for each agent and broker, 3<sup>rd</sup> offense \$1000 fine for each agent and broker.

SAVE THE DATE: FEB. 10, 2015 RGRA/SCWBA CHILI COOK-OFF

## **DATES TO REMEMBER**

## **JANUARY 2015**





Annual Dinner Dance & Holiday Party 16



29-30 Strat Planning Committee Meeting

## **UPCOMING EVENTS**

Feb 10, Chili Cook-Off w/SCWBA

Feb 11, MLS Advisory Committee Meeting, 9 a.m.

Feb 18, Board of Directors, 8:30 a.m.

Feb 12, New Member Orientation

FEBRUARY BIRTHDAYS			
2	Rosalind Voegeli	14	Valerie Richter
	Jeff Zuelke	18	Suzanne Viken
4	Preston Coutts	19	Christine Sweeney
	Stephanie Luedtke	22	Julie Budrow
6	Millie L Fournais	23	Gary Getchel
8	Elizabeth Patterson	24	Pat Bellinghiere
	Pat Knoble	25	Lynne Forrestal
9	Kathleen Rock	28	Geoffery Bue
10	Patrick Venable	29	James P Seichter

# **Community Family Fun Fair** We need your help!

**Volunteer today to help with the REALTOR®** booth or many other duties available. We offer a fun filled day where you can network, socialize and help out a great cause. Or maybe you just want to come to the event and bring your family and friends. Bring the kids for a fun-filled afternoon that they will never forget. Games, prizes and food, what could be better! April 9, 2015.





# HAPPY NEW YEAR

Rock-Green REALTORS® Association Inc. Invites you to: 2014/15 Holiday Party Dinner Dance and New Year's Kick Off!

Fríday, January 16, 2015 At: BEST Events, KANDU Industríes 1741 Adel Street, Janesvílle

Social Hour: 5:30 P.M. to 6:30 P.M.

Dinner Served: 6:30 P.M.

Music/Raffles: 7:30

Late Night Snack: 9:30

Your favorite tunes, spun

by, Chet Daniels.

7:30 - 11:30 P.M.

Please enjoy the Hors d'oeuvres buffet A Variety of Wisconsin Cheeses and

**Cocktail Crackers** 

**Door County Cherry Meatballs** 

~~

**Bacon Wrapped Pineapple** 





\$22 PER PERSON

To capture those special moments Inlanta Mortgage is sponsoring a Photo Booth. Just bring your Smiles and props will be provided!

# Waited First Course, Featuring;

Mixed Greens Salad topped with Grilled Pears, Caramelized Pecans & Craisons. Blue Cheese, Italian & Champagne Vinaigrette Dressing Served on the side.

Assorted Dinner Rolls with Whipped Butter, Regular & Decaf Coffee, Ice Water

<u>Waited Dinner Entrée Selection</u>; all Entrees include Roasted Red Jacket Potatoes and Glazed Root Vegetables.

Entrée #1 12 ounces of Hand Sliced Prime Rib of Beef

**Entrée #2** Grilled Salmon Filet with Grilled Vegetables & Herbs

**Entrée #3** Stuffed Saltimbocca Chicken Breast with Italian Prosciutto, Boursin Cheese, Fresh Sage and Chardonnay Sauce.

\* Chef's Choice Vegetarian Dinner available upon request.

**<u>Dessert Featuring</u>**; Turtle Cheesecake

<u>Late Night Snacks</u>: Mixed Snacks (Popcorn, Chips and Pretzels) and Tortilla Chips and Salsa

PLEASE FILL OUT THE REGISTRATION FORM BELOW AND RETURN IT TO THE ASSOCIATION OFFICE. DEADLINE TO REGISTER IS ON JANUARY 8, 2015.

2014/15 Dinner Dance & Holiday Party Registration, \$22.00 PER PERSON			
(Include Your Name and write the number of your Entrée Choice in space provided)			
NAME	Entree #		
Send payments to Rock-Green REALTORS® Assoc. 4451 Woodgate Dr., Janesville, WI 53546.  Make checks payable to Rock-Green REALTORS® Association Inc. Credit Cards are accepted,  (MasterCard/Visa/Discover)  C/C # Expires  Address (# Only)			
Address (# Only) Zip Code	Amount \$		

Please thank your 2014 Dinner Dance Committee Members: Val Eagan, Chair, Julie Raese, Tammy Cherry, Julie Budrow, Colleen Nelson, Miles Meidinger, Terry Morris, Lori Copus, Diana Stoehr and Vicky Kreyer